

Adtran

**Adtran**

2025

Who, why, what



# Who is Adtran?

Company profile

## WHO IS ADTRAN?

# Your trusted partner for the fiber everywhere era

**\$923M**



Revenue<sup>1</sup>

**50**



Worldwide locations  
HQ = Huntsville, AL

**3,100+**



Employees  
worldwide

**A – Ω**



End-to-end  
solutions portfolio

**1,000+**



Global technology  
patents

**35+**



Years of  
experience

“Our vision is to enable a fully-connected world, where the power and freedom to communicate is available to everyone, everywhere, in a secure, efficient and sustainable environment.”

Tom Stanton, Chairman and CEO,  
Adtran

<sup>1</sup>Preliminary until 10-K filing

# Our value proposition

We live in a new era of connectivity. Everything, everyone and every business must be connected, everywhere and all the time. Only Adtran delivers networking solutions that are built for the future and focused on the customer.



Combining state-of-the-art technology with an open, disaggregated approach, Adtran empowers service providers to deliver intelligent high-speed connectivity to consumers and businesses. So they can unlock greater value — continuously, sustainably, and at scale.

# Global presence

## Americas:

United States (HQ Global)

Brazil

Canada

## EMEA:

Germany (HQ Europe)

Finland

France

Greece

Israel

Italy

Poland

South Africa

Sweden

Switzerland

UAE

UK

## APAC:

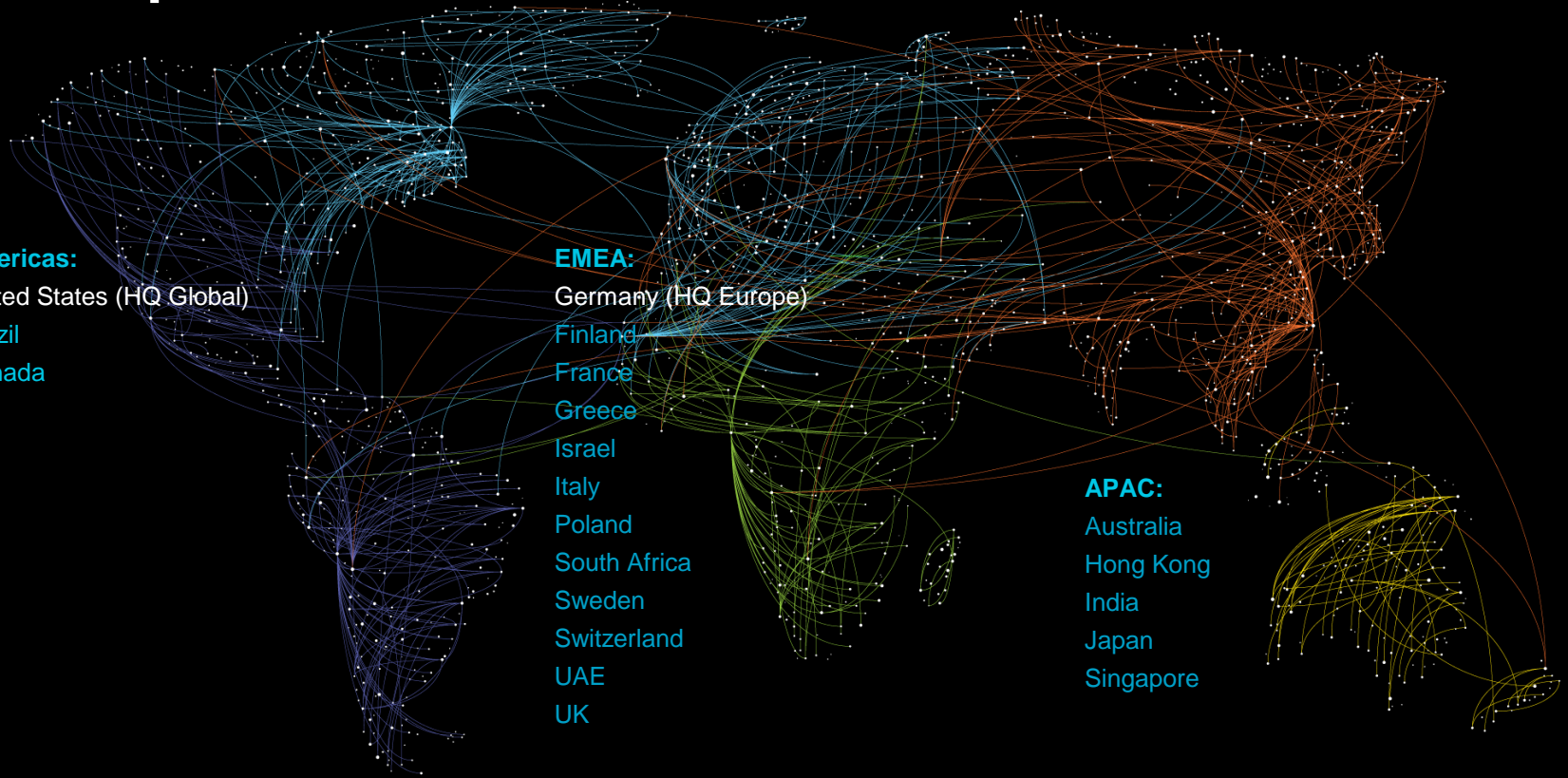
Australia

Hong Kong

India

Japan

Singapore



# Adtran's legacy of US-based manufacturing

Adtran established



1985

1992

2021

2023

Initial BEAD announcements made



Manufacturing in Huntsville, AL established

Adtran announces additional \$5M investment, 300 new US jobs



Adtran BEAD and BABA ready



30+ years of experience in domestic manufacturing



\$5M invested and 300 new US jobs created



Total manufacturing and logistics area of >210,000 square feet

## SUSTAINABILITY

# Our commitment to corporate social responsibility



### Environmental

- Sustainability is integral part of product strategy through process-based product ecodesign and lifecycle assessment (LCA)
- Involvement of supply chain based on IntegrityNext supplier onboarding and screening
- ISO certified (ISO 14001 EMS, ISO 50001 EnMS)



### Social

- Event sponsoring, volunteer hours at non-profit organizations and donations
- Dedicated human capital management
- Employee-driven diversity, equity & inclusion (DE&I) task force to support a diverse and inclusive workforce
- Strictly following ILO requirements



### Governance

- Comprehensive ethics and compliance policy, code of conduct and processes
- Dedicated human rights policy and supplier code of conduct
- Dedicated engagement in security – ISO 27001-certified

### External ratings

#### EcoVadis

Adtran, Inc.



59<sup>th</sup> percentile

Adtran Networks SE



96<sup>th</sup> percentile

#### CDP climate change 2023

Adtran, Inc.



Adtran Networks SE

Both, EEE sector and global average are

### SBTi net zero commitment



### APPROVED NET-ZERO SCIENCE-BASED TARGETS



The Science Based Targets initiative has validated that the science-based greenhouse gas emissions reductions target(s) submitted by Adtran Holdings, Inc. conform with the SBTi Corporate Net Zero Standard.

SBTi has classified your company's scope 1 and 2 target ambition as in line with a 1.5°C trajectory.

## WHAT TO EXPECT

# Solutions that deliver a competitive advantage



### **Comprehensive:**

From the network core through the door, all the way into the home.

### **Intelligent and automated:**

Built to enable a fully autonomous network, with open APIs and integrated SaaS applications.

### **Sustainable:**

Energy-efficient approach that ensures best-in-class efficiency; investing in green digital solutions that make a positive impact.

### **Open and flexible:**

Open, disaggregated hardware and software architectures that allow operators to mix and match the right solutions into a single ecosystem (unlike competitors who force proprietary lock-in).

### **Customer-led:**

Our team of industry experts acts as partners to customers, collaborating with them to build a clear path to growth and ensuring their needs are heard and met at every step.

### **Diverse experience:**

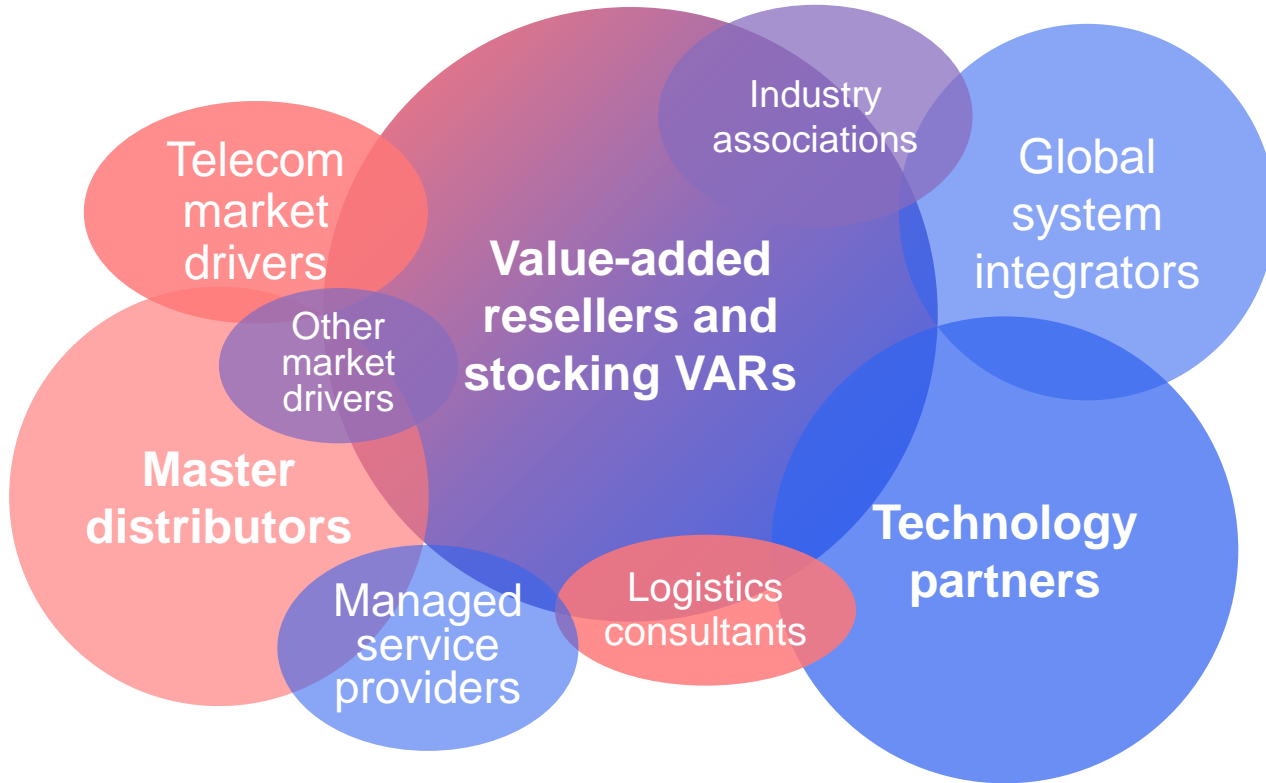
Whether rural or urban, domestic or international, telco or cable, enterprise or residential – we service businesses of all kinds, sizes and needs.

### **Pure-player advantage:**

Our unwavering dedication to the fiber networking category gives us the unique expertise to lead the way forward.

YOUR TRUSTED PARTNER

# Our broad partner ecosystem



# The portfolio



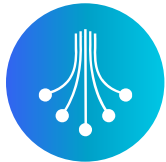
## Subscriber and enterprise solutions

Open multi-gig PON systems, Carrier Ethernet access, Wi-Fi, routers, switches and more



## Access and aggregation solutions

Fiber access platforms, 1/10/25/100G Ethernet aggregation, network timing and synchronization



## Optical Networking Solutions

Optical access and transport, data center interconnect, advanced pluggable optics, assurance and monitoring, encryption and security



## Software platforms

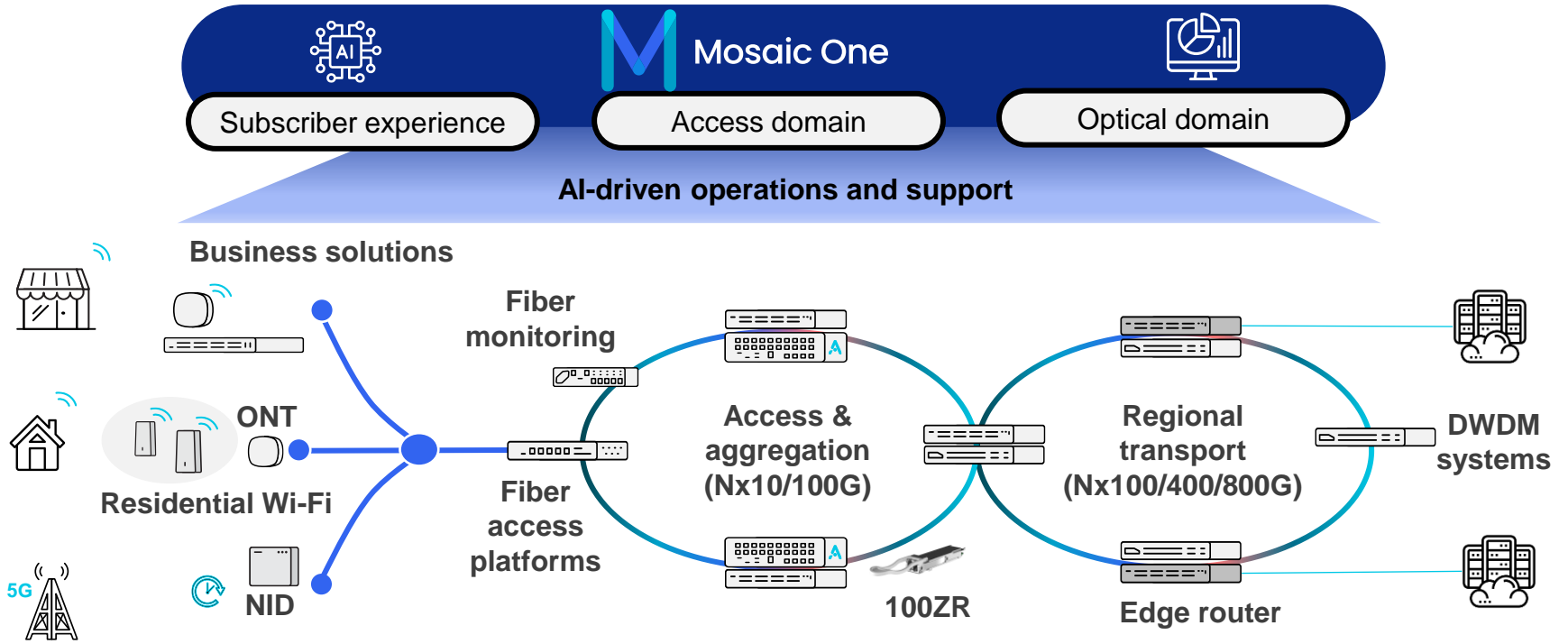
Open, cloud-centric management and orchestration



## Professional services

Scalable in-region services, including planning, deployment, and maintenance

# From the core through the door



# What customers are served?

## Communication service providers

- **National service providers**
- **Cable MSOs**
- **Regional service providers**
  - Telcos
  - Electric coops / Utilities
  - Municipalities
  - Tribals
  - WISPs

## Businesses

- Large enterprises
- Internet content providers
- Government agencies
- Public and private organizations
- Small-medium businesses

Empowering operators to deliver services that connect people, places and things

CUSTOMER FOCUS

# What verticals benefit from Adtran solutions?



**Telecommunications**



**Finance**



**Healthcare**



**Agriculture**



**Education**



**Manufacturing**



**Federal**



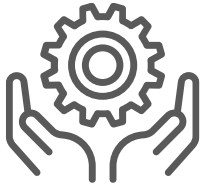
**and more!**



**Utilities**

# What customers can expect

40 years of  
experience



Strong  
partnerships



Trusted supplier  
and supporter



A mission to close  
the digital divide



Your trusted partner for the fiber-everywhere era

# Thank you

[info@adtran.com](mailto:info@adtran.com) | [adtran.com](http://adtran.com)

